



**Syllabus of the educational discipline  
«Startup projects management»**

<b>Specialty</b>	<i>All</i>
<b>Educational program</b>	<i>All</i>
<b>Educational qualification</b>	<i>Second (master)</i>
<b>Type of the discipline</b>	<i>Selective</i>
<b>Language of teaching</b>	<i>English</i>
<b>Academic year / Semester</b>	<i>1st academic year, 2nd semester</i>
<b>Number of credits ECTS</b>	<i>5</i>
<b>Distribution by types of trainings and hours of study</b>	<i>Lectures – 20 hours.</i>
	<i>Practical studies – 0 hours.</i>
	<i>Laboratory – 20 hours</i>
	<i>Independent training – 110 hours.</i>
<b>Final assessment</b>	<i>Pass</i>
<b>Department</b>	<i>Management and Business Department, 703 (library block), +38 057 702 01 46, <a href="https://kmib.hneu.edu.ua">https://kmib.hneu.edu.ua</a></i>
<b>Lecturer (s)</b>	<i>Kotlyk Andrii Valeriiovych, PhD, Associate Professor</i>
<b>Contacts of lecturer (s)</b>	<i>Kotlyk A. V.: <a href="mailto:kotlik_a@ukr.net">kotlik_a@ukr.net</a></i>
<b>Study days</b>	<i>Kotlyk A. V.: <a href="#">due to timetable</a></i>
<b>Consultations</b>	<i>Management and Business Department, 703 (library Building) – offline, according to the schedule of consultation; individual and in group; chat in PNS</i>

**The purpose** of the discipline is to provide theoretical knowledge and to form applied skills of using the principles, techniques and tools of startup projects management.

**Structural and logical scheme of studying an academic discipline**

<b>Prerequisites for learning</b>	<b>Postrequisites for learning</b>
<i>Management</i>	<i>Complex training</i>
<i>Informatics</i>	<i>Diploma thesis</i>
<i>Marketing</i>	

**Content of the academic discipline**

**Content module 1. Development of the startup project**

**Topic 1. Startup as a form of implementing an entrepreneurial idea**

**Topic 2. Business model of a startup**

**Topic 3. Customer development**

**Content module 2. Planning and pitching of the startup project**

**Topic 4. Planning a startup project**

**Topic 5. Financing a startup project and attracting investments**

**Material and technical (software) for discipline support**

*Laptop, Multimedia Projector, S. Kuznets KhNUE Personal Learning Systems, ZOOM, MS Office (MS Excel, MS Word, MS Power Point), Online platform canvanizer.com, Google Forms*



### **Learning forms and methods**

The total score of the discipline consists of current control. Current control is carried out during the semester during lectures, practical and laboratory classes and is evaluated by the sum of points scored (the maximum amount is 100 points, the minimum amount required is 60 points).

Current control includes the following control measures: presentations, testing.

More detailed information on assessment is given in the working plan (technological card) of the discipline.

### **Discipline policies**

The teaching of the discipline is based on the principles of academic integrity. Violations of academic integrity are: academic plagiarism, fabrication, falsification, write-off, deception, bribery, biased evaluation. For violation of academic integrity, students are brought to the following academic responsibility: re-assessment of the respective type of educational work.

*More detailed information about competencies, learning outcomes, teaching methods, assessment forms, independent training is given in the Syllabus (working plan) of the educational discipline*