



**Syllabus of the course**  
«Fundraising and crowdfunding»

<b>Specialty</b>	073 «Management»
<b>Study Programme</b>	Creative industries management
<b>Study cycle (Bachelor, Master, PhD)</b>	the first (Bachelor) level of higher education
<b>Course status</b>	elective
<b>Language</b>	English
<b>Term</b>	second year third semester or second year fourth semester or third year fifth semester or third year sixth semester or fourth year seventh semester or fourth year eighth semester
<b>ECTS credits</b>	5
<b>Workload</b>	Lectures – 24 hours. Practical studies – 24 hours. Laboratory studies – 0 hours. Self-study – 102 hours.
<b>Assessment system</b>	Grading including Exam
<b>Department</b>	Department of Management and Business, auditorium 703 of the library building, phone: (057) 702-01-46 (2-96), website: <a href="https://www.kmib.hneu.edu.ua">https://www.kmib.hneu.edu.ua</a>
<b>Teaching staff</b>	Ivanna Mykolayivna Pererva, PhD in Economics, Associate Professor, Oleksandra Andriyivna Kanova, PhD in Economics, Associate Professor
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<b>Course schedule</b>	Lectures: <a href="#">according to the schedule</a> Practical studies: <a href="#">according to the schedule</a>
<b>Consultations</b>	At the Department of Management and Business, offline, according to the schedule, individual, PNS chat.

**Learning objectives and skills:**

is the formation of students' system of knowledge on the theory and practice of the process of attracting resources for the implementation of projects.

**Structural and logical scheme of the course**

Prerequisites	Postrequisites
-	-
-	-

**Course content**

**Module 1 Theoretical foundations of fundraising and crowdfunding**  
**Topic 1. The essence, principles and basic concepts of fundraising and crowdfunding.**  
**Topic 2. Fundraising and crowdfunding activities and forms of their support.**  
**Topic 3. Funds and grants.**  
**Module 2 Practical aspects of fundraising activities**  
**Topic 4. Planning of fundraising activity.**  
**Topic 5. Strategy selection and appeal.**  
**Topic 6. Budget and fundraising results.**  
**Topic 7. Basic methods of fundraiser work.**



**Teaching environment (software)**

*Multimedia projector, S. Kuznets PNS, Corporate Zoom system*

**Assessment system**

Assessment of students' learning outcomes is carried out by the University according to the cumulative 100-point system.

Current control is carried out during lectures and practical (seminar) classes and aims to assess the level of students' readiness to perform particular tasks, and is assessed by the amount of scored points.

The maximum amount during the semester – 60 points; the minimum amount required is 35 points. Final control is carried out at the end of the semester in the form of an exam (the maximum amount is 40 points, the minimum amount required is 25 points).

Current control includes the following assessment methods: competence-oriented tasks and express tests.

*More detailed information on assessment and grading system is given in the technological card of the course.*

**Course policies**

Teaching of the academic discipline is based on the principles of academic integrity.

Violation of academic integrity includes academic plagiarism, fabrication, falsification, cheating, deception, bribery, and biased assessment.

Educational students may be brought to the following academic responsibility for breach of academic integrity: repeated assessment of the corresponding type of learning activity.

*More detailed information about competencies, learning outcomes, teaching methods, assessment forms, self-study is given in the Course program.*